

## International Architect Advisor USA

*Full-time dream job in our Philadelphia Studio*

Streetlife is a successful company that designs and delivers contemporary, cutting-edge products for public spaces. Because the company develops all its products in-house and works on internationally trendsetting projects, a position at Streetlife is highly versatile and dynamic. We operate from our headquarters in Leiden, the Netherlands, located in a characteristic landmark warehouse, and from studios in Malmö and Philadelphia.

The Streetlife team of 45 colleagues, of which approximately 35 product designers and architects, collaborates with a large number of leading landscape architects and local authorities in Europe and North America. More information about our sustainable Collection and the Streetlife team can be found on our website.

### Job description

Due to continuing growth in North America, we are looking for an architect or designer to fulfill the role of International Architect Advisor for the USA region. This role requires a unique combination of technical know-how and a strong affinity with sales and design. Your background will allow you to quickly analyze project documents and act as a professional consultation partner for architects, landscapers, contractors and end users. Versatility, precision and cooperation are key qualities for this position.

After in-house training to familiarize yourself with our products, operational processes and consultation work, you will operate as an autonomous member in the US team (7 persons). Although based at our Philadelphia studio, you will spend short periods at the HQ in the Netherlands. A couple of times a year, you will also give office presentations within a designated US region. This position offers an exceptional opportunity to work for a unique Dutch Brand in the top segment of the Landscape Architecture market.

### Activities:

- Analyze plans/specifications of (landscape) architects, issue quotations and secure orders
- Calculate and visualize custom project solutions together with our design engineers
- Sales and consultation activities in close collaboration with US landscape architects, local authorities, engineering firms and contractors through presentations and (conference) calls
- Visit prospects for product presentations within a designated US region
- Administrative tasks such as maintaining customer contact info and sample inventory.
- Post Corona: Attending Landscape congresses in the USA

### Your profile:

- A degree in engineering, architecture or product design (higher vocational/university level)
- At least three years' professional experience in the USA
- Strong written, oral & presentation skills in English (Dutch is a plus)
- Proficient in Microsoft Excel and CRM software
- Excellent organizational skills, detail oriented and ability to multitask
- Basic 3D skills such as Sketchup-up or similar are a plus
- Living in the USA, preferably the greater Philadelphia area
- In possession of a driving license

Does this dynamic, adventurous job appeal to you? Do you meet the profile? We look forward to receiving your response before March 15<sup>th</sup> 2021. Please e-mail your application and resume to [HR21\(at\)streetlife.nl](mailto:HR21(at)streetlife.nl) to the attention of Dorine van Erp (HRM).

Would you like to learn more about Streetlife? Visit our website [www.streetlife.nl](http://www.streetlife.nl)

*Principals only. No recruitment agencies please.*